

David B. Smith is the founder and CEO of X Sector Labs, a consultancy specializing in cross sector collaboration and stakeholder engagement strategies. X Sector Labs solves problems by connecting people, possibility and purpose. His clients include NationSwell, BeeMetal, Coastside News Group, California Forward and Mental Health Services Oversight and Accountability Commission on issues including networking influencers to amplify impact, green manufacturing, community journalism, and innovations in mental health.

As a social entrepreneur, coalition builder, convener, systems thinker, and cross sector leader, David has managed \$40M in assets, raised \$10M from philanthropy, government and business donations, and earned \$2M from fee-for-service enterprises. He has built partnerships that engaged millions of citizens, passed state and federal legislation, and altered institutional policies to achieve sustained impact. He's a skilled communicator, visionary, team leader, and entrepreneurial thinker.

David is a graduate of the University of California, Berkeley. While at Cal, David founded Mobilize.org and built it into a national organization that engaged over 200,000 Millennials. He led the congressionally chartered National Conference on Citizenship (NCoC), where he helped craft the Edward M. Kennedy Serve America Act, create The Civic 50 with Bloomberg Businessweek, and publish reports on civic education, service learning, and the correlation between civic engagement and economic resilience. He recently served as the Managing Director of the Presidio Institute, helping changemakers gain a new lens on leadership and solve problems through cross sector collaboration. Under his leadership, the Presidio Institute launched Leaderosity, an online platform for social impact leaders, the Cross Sector Leadership Fellows, an immersive experience for mid-career executives, and prepared Fort Winfield Scott for reactivation as a campus for social and environmental change.

David has advised, consulted, or served on boards for Bipartisan Policy Center, Cal Alumni Association, Campaign for the Civic Mission of Schools, Causes.com, The Corps Network, Common Cause, Concord Coalition, Davenport Institute, Fuse Corps, The Global Immersion Project, Independent Sector, Peter G. Peterson Foundation, Points of Light, ProInspire, Reimagining Service, and the United Way of the Bay Area.

David is sixth generation San Franciscan, enjoys playing golf, traveling the world, and going to Cal Football games. He now lives in Lafayette with his wife, Maya, and two children.